



WARDSAUTO 2017 SERVICE 150

Rank	Dealership	Dealer Owner/Principal	City	ST	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	Total Fixed Operations
1	Classic Chevrolet, Inc.	Tom Durant	Grapevine	TX	\$11,951,938	\$4,883,201	\$90,843,437	\$107,678,576
2	Braman Motors	Norman Braman	Miami	FL	\$38,747,205	-	\$44,646,928	\$83,394,133
3	Fletcher Jones Motorcars	Fletcher Jones	Newport Beach	CA	\$29,205,079	\$12,018,056	\$27,499,555	\$68,722,690
4	Braman Motorcars	Norman Braman	West Palm Beach	FL	\$32,948,929	-	\$35,679,506	\$68,628,435
5	Rusnak/Pasadena	Paul Rusnak; Victoria Rusnak	Pasadena	CA	\$18,857,861	-	\$34,124,822	\$52,982,683
6	Crevier BMW/MINI	Donald Crevier/ Penske Automotive Group	Santa Ana	CA	\$22,323,128	-	\$25,489,464	\$47,812,592
7	Lauderdale BMW of Ft. Lauderdale	Joseph S. Holman; Melinda Holman	Ft. Lauderdale	FL	\$14,894,246	\$11,191,616	\$21,429,405	\$47,515,267
8	Gwinnett Place Honda	Hendrick Automotive Group	Duluth	GA	\$9,107,525	\$13,062,667	\$23,920,892	\$46,091,084
9	Jim Koons - Tyson's Toyota	Jim Koons/Jim Koons Automotive Group	Vienna	VA	\$16,470,964	\$10,606,233	\$18,462,002	\$45,539,199
10	Courtesy Chevrolet - Phoenix	William Gruwell; Scott Gruwell; Mark Gruwell	Phoenix	AZ	\$11,814,918	\$2,424,170	\$29,534,163	\$43,773,251
11	Al Serra Auto Plaza	Matthew Serra/ Serra Automotive, Inc.	Grand Blanc	MI	\$15,016,078	\$6,980,915	\$20,235,612	\$42,232,605
12	BMW/MINI of San Diego	Penske Automotive Group	San Diego	CA	\$16,760,935	\$616,714	\$23,769,113	\$41,146,762
13	Fitzgerald Auto Mall - Gaithersburg, MD	Jack Fitzgerald	Gaithersburg	MD	\$16,244,629	\$3,200,202	\$21,236,626	\$40,681,457
14	BMW/MINI of Austin	Penske Automotive Group	Austin	TX	\$17,165,262	-	\$23,026,958	\$40,192,220
15	Fitzgerald Auto Mall - Frederick, MD	Jack Fitzgerald	Frederick	MD	\$7,530,868	\$988,204	\$31,405,484	\$39,924,556
16	BMW/MINI North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$17,228,169	-	\$21,941,440	\$39,169,609
17	Rick Case Honda	Rick Case	Davie	FL	\$11,005,048	\$8,344,570	\$17,560,463	\$36,910,081
18	Rick Hendrick Chevrolet	Hendrick Automotive Group	Duluth	GA	\$6,955,663	-	\$29,165,607	\$36,121,270
19	Hendrick BMW	Hendrick Automotive Group	Charlotte	NC	\$13,105,368	-	\$21,877,926	\$34,983,294
20	Rusnak/Westlake	Paul Rusnak; Victoria Rusnak	Thousand Oaks	CA	\$15,434,792	-	\$19,389,077	\$34,823,869
21	Michael Cadillac, Inc.	Michael L. Rosvold	Fresno	CA	\$9,673,498	\$1,954,440	\$23,108,339	\$34,736,277
22	Dave Smith Motors	Ken Smith/Dave Smith Motors Auto Group	Kellogg	ID	\$12,463,287	\$2,073,968	\$20,178,907	\$34,716,162
23	Larry H. Miller Chrysler Jeep Dodge Ram Sandy	Karen Gail Miller	Sandy	UT	\$7,959,488	\$4,275,953	\$21,362,421	\$33,597,862
24	Motorwerks BMW/MINI	Penske Automotive Group	Bloomington	MN	\$15,679,455	-	\$17,289,791	\$32,969,246
25	Larry H. Miller Super Ford Salt Lake City	Karen Gail Miller; George Anthony Schnurr	Salt Lake City	UT	\$7,687,797	-	\$24,129,232	\$31,817,029
26	Mercedes-Benz SMART of San Diego	Penske Automotive Group	San Diego	CA	\$12,704,329	\$117,713	\$18,265,319	\$31,087,361
27	Findlay Toyota	Cliff Findlay; Tyler Corder; Rich Abajian	Henderson	NV	\$16,768,224	-	\$13,757,723	\$30,525,947
28	Red McCombs Ford	Marsha M. Shields	San Antonio	TX	\$8,528,000	\$6,307,000	\$15,562,000	\$30,397,000
29	Landmark Ford Lincoln	Jim Corliss	Tigard	OR	\$6,841,849	\$1,197,994	\$22,267,245	\$30,307,088
30	BMW of Pembroke Pines	Joseph S. Holman; Melinda Holman	Pembroke Pines	FL	\$13,795,700	-	\$16,172,704	\$29,968,404
31	Kuni BMW	Joseph S. Holman; Melinda Holman	Beaverton	OR	\$10,751,604	\$3,312,698	\$15,534,543	\$29,598,845
32	Hendrick Honda	Hendrick Automotive Group	Charlotte	NC	\$6,965,908	\$5,926,768	\$16,331,308	\$29,223,984
33	Peter Pan BMW	Penske Automotive Group	San Mateo	CA	\$12,204,567	-	\$17,016,492	\$29,221,059
34	Performance Automall	Hendrick Automotive Group	Chapel Hill	NC	\$11,406,241	\$1,929,783	\$15,646,662	\$28,982,686
35	Jim Koons - Tysons GM/Chrysler	Jim Koons/ Jim Koons Automotive Group	Vienna	VA	\$10,668,430	\$3,197,291	\$14,830,094	\$28,695,815
36	Earnhardt's Gilbert Dodge, Inc.	Hal J. Earnhardt	Gilbert	AZ	\$6,894,263	\$3,997,919	\$17,487,165	\$28,379,347
37	Ourisman Chevrolet Co, Inc.	Ourisman/Korengold	Marlow Heights	MD	\$4,341,000	\$3,554,000	\$20,413,000	\$28,308,000
38	Downtown LA Motors Mercedes	Darryl Holter; Jeanette Shammas	Los Angeles	CA	\$9,494,687	-	\$18,764,928	\$28,259,615
39	East Bay BMW	Hendrick Automotive Group	Pleasanton	CA	\$12,026,343	-	\$15,569,171	\$27,595,514

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40	Capitol Toyota	Jerry G. Brassfield	San Jose	CA	\$12,982,526	-	\$14,247,255	\$27,229,781
41	Puente Hills Toyota	Frederick E. Hitchcock	City of Industry	CA	\$8,061,479	\$3,967,555	\$15,024,021	\$27,053,055
42	Chapman's Las Vegas Dodge LLC	Chris Strahan; John H. Chapman	Las Vegas	NV	\$6,513,274	\$2,725,933	\$17,637,089	\$26,876,296
43	Herb Chambers BMW/Mini of Boston	Herbert G. Chambers	Boston	MA	\$12,449,865	-	\$14,322,291	\$26,772,156
44	Chapman Honda	Ted R. Chapman; Jerry B. Chapman	Tucson	AZ	\$6,061,965	\$7,764,673	\$12,461,788	\$26,288,426
45	United BMW Roswell	Penske Automotive Group	Roswell	GA	\$12,621,718	-	\$13,425,217	\$26,046,935
46	Mile High Honda Acura	Norman Braman	Denver	CO	\$10,784,855	-	\$15,163,336	\$25,948,191
47	Honda of Concord	Hendrick Automotive Group	Concord	NC	\$6,223,567	\$6,634,930	\$13,075,312	\$25,933,809
48	Chapman BMW I-10	Jerry B. Chapman; Ted R. Chapman; J. Baxter Chapman/Chapman I-10, LLC	Chandler	AZ	\$8,315,559	\$3,014,595	\$14,585,160	\$25,915,314
49	Northside Ford	Mark Woods; Gary V. Woods	San Antonio	TX	\$8,435,000	\$5,120,000	\$12,282,000	\$25,837,000
50	Fletcher Jones Imports	Fletcher Jones	Las Vegas	NV	\$11,097,158	-	\$14,594,938	\$25,692,096
51	South Bay Ford Lincoln	Gary Premeaux; Steve Wood/South Bay Ford Lincoln	Hawthorne	CA	\$10,632,460	-	\$14,830,986	\$25,463,446
52	United BMW Gwinnett	Penske Automotive Group	Duluth	GA	\$10,576,535	\$586,048	\$14,248,517	\$25,411,100
53	Earnhardt Ford Sales Co.	Hal J. Earnhardt	Chandler	AZ	\$7,350,101	-	\$17,739,857	\$25,089,958
54	Herb Chambers Mercedes-Benz of Natick	Herbert G. Chambers	Natick	MA	\$6,096,234	\$6,756,044	\$12,172,602	\$25,024,880
55	Big Two Toyota of Chandler	Christopher E. Hoeye	Chandler	AZ	\$13,398,272	-	\$11,451,688	\$24,849,960
56	Mercedes-Benz of Chicago	Fletcher Jones	Chicago	IL	\$11,908,442	-	\$12,860,824	\$24,769,266
57	Hendrick Chevrolet Shawnee Mission	Hendrick Automotive Group	Merriam	KS	\$4,434,976	\$4,774,412	\$15,500,645	\$24,710,033
58	Ray Catena Motor Car	Raymond Catena	Edison	NJ	\$10,709,259	-	\$13,974,007	\$24,683,266
59	Herb Chambers Lexus	Herbert G. Chambers	Sharon	MA	\$12,813,203	-	\$11,842,043	\$24,655,246
60	Larry H. Miller Dodge Ram Peoria	Karen Gail Miller	Peoria	AZ	\$5,550,725	\$6,825,818	\$12,271,634	\$24,648,177
61	Hendrick Chevrolet	Hendrick Automotive Group	Hoover	AL	\$3,315,279	-	\$21,309,223	\$24,624,502
62	Rick Case Automall Davie	Rick Case	Davie	FL	\$10,736,060	-	\$13,758,320	\$24,494,380
63	Ray Huffines Chevrolet	S. Ray Huffines	Plano	TX	\$4,082,501	\$6,441,069	\$13,943,233	\$24,466,803
64	Greenway Ford	Frank Rodriguez; Carl Atkinson	Orlando	FL	\$7,585,121	\$3,849,697	\$13,014,441	\$24,449,259
65	Capitol Honda	Penske Automotive Group	San Jose	CA	\$13,244,775	-	\$11,102,491	\$24,347,266
66	Rusnak/Arcadia	Paul Rusnak; Victoria Rusnak	Arcadia	CA	\$7,998,160	-	\$16,240,008	\$24,238,168
67	Gillman Honda South	Stacey Gillman Wimbish; Jason Gillman; Christopher Gillman; Ramsay Gillman	Houston	TX	\$9,932,736	-	\$14,040,449	\$23,973,185
68	Honda World	William R. Piercey; Jim Kitzmiller	Westminster	CA	\$8,813,915	\$8,823,383	\$6,083,474	\$23,720,772
69	Larry H. Miller Chevrolet Murray	Karen Gail Miller	Murray	UT	\$4,965,852	\$3,970,002	\$14,427,963	\$23,363,817
70	Rick Hendrick City Chevrolet	Hendrick Automotive Group	Charlotte	NC	\$4,309,749	\$3,796,027	\$15,122,463	\$23,228,239
71	Audi Stevens Creek	Penske Automotive Group	San Jose	CA	\$12,739,813	-	\$10,338,279	\$23,078,092
72	Herb Chambers BMW of Sudbury	Herbert G. Chambers	Sudbury	MA	\$9,002,561	-	\$13,998,994	\$23,001,555
73	Hudson Toyota Scion	Penske Automotive Group	Jersey City	NJ	\$9,360,714	\$366,991	\$13,207,691	\$22,935,396
74	Hendrick Lexus Charlotte	Hendrick Automotive Group	Charlotte	NC	\$9,525,363	-	\$13,380,108	\$22,905,471
75	Hendrick Chevrolet	Hendrick Automotive Group	Cary	NC	\$2,979,048	\$8,469,372	\$11,186,868	\$22,635,288
76	Universal Toyota	Gary V. Woods	San Antonio	TX	\$10,036,000	-	\$12,409,000	\$22,445,000
77	Chapman BMW on Camelback	Jerry B. Chapman; John H. Chapman; J. Baxter Chapman	Phoenix	AZ	\$9,209,669	-	\$13,033,164	\$22,242,833
78	Larry H. Miller Toyota Scion Murray	Karen Gail Miller	Murray	UT	\$6,731,640	-	\$15,461,185	\$22,192,825

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79	Piercey Toyota	William R. Piercey; Brian Ressler; Art Wicker	Milpitas	CA	\$12,273,280	-	\$9,849,218	\$22,122,498
80	Fred Anderson Toyota	Fred H. Anderson	Raleigh	NC	\$10,312,309	-	\$11,394,215	\$21,706,524
81	Prestige Imports	Norman Braman	Lakewood	CO	\$6,422,255	\$5,699,971	\$9,534,282	\$21,656,508
82	Aristocrat Motors	Marion Battaglia; Kevin Killilea; Anthony Soave/ Soave Automotive Group	Merriam	KS	\$7,439,000	-	\$13,948,000	\$21,387,000
83	BMW of Mt. Laurel	Joseph S. Holman; Melinda Holman	Mt. Laurel	NJ	\$8,486,460	-	\$12,825,298	\$21,311,758
84	Rick Hendrick Chevrolet	Hendrick Automotive Group	Norfolk	VA	\$3,112,519	\$5,214,663	\$12,952,385	\$21,279,567
85	BMW/MINI of Ontario	Penske Automotive Group	Ontario	CA	\$9,679,315	-	\$11,520,897	\$21,200,212
86	Warren Henry Jaguar/ Land Rover North Dade	Warren Henry Zinn	Miami	FL	\$6,028,290	-	\$15,047,454	\$21,075,744
87	Fletcher Jones Motorcars of Fremont	Fletcher Jones	Fremont	CA	\$8,910,401	-	\$12,009,030	\$20,919,431
88	Central Florida Toyota Scion	Penske Automotive Group	Orlando	FL	\$9,496,187	\$199,962	\$11,210,025	\$20,906,174
89	Rick Case Mazda Hyundai Kia and Audi	Rick Case	Duluth	GA	\$6,872,014	-	\$13,991,540	\$20,863,554
90	Schaumburg Honda Automobiles	Robert V. Rohrman	Schaumburg	IL	\$9,873,265	-	\$10,901,121	\$20,774,386
91	Chapman Chevrolet LLC	John H. Chapman; Jerry B. Chapman; J. Baxter Chapman	Tempe	AZ	\$6,790,303	\$2,221,220	\$11,760,015	\$20,771,538
92	Al Hendrickson Toyota	Al Hendrickson	Coconut Creek	FL	\$10,259,757	-	\$10,490,447	\$20,750,204
93	Mercedes-Benz SMART of Tysons Corner	Penske Automotive Group	Vienna	VA	\$9,231,951	-	\$11,503,479	\$20,735,430
94	Lexus San Diego	Penske Automotive Group	San Diego	CA	\$9,472,760	\$585,634	\$10,628,132	\$20,686,526
95	Courtesy Chevrolet Center	William R. Gruwell; Mark F. Gruwell	San Diego	CA	\$3,698,464	\$2,242,318	\$14,737,153	\$20,677,935
96	Findlay Chevrolet	Cliff Findlay; Tyler Corder	Las Vegas	NV	\$9,474,075	-	\$11,192,265	\$20,666,340
97	Ourisman Honda Bethesda	Ourisman/Korengold	Bethesda	MD	\$8,214,000	\$899,300	\$11,552,000	\$20,665,300
98	Jim Koons - Falls Church Ford	Jim Koons/Jim Koons Automotive Group	Falls Church	VA	\$7,400,835	\$3,229,737	\$9,958,341	\$20,588,913
99	Kuni Lexus of Portland	Joseph S. Holman; Melinda Holman/Holman Automotive	Portland	OR	\$10,236,862	-	\$10,031,157	\$20,268,019
100	Wilde Toyota	Mark Wilde; Patrick Donahue; Sharon Bloom/ Wilde Automotive Group	West Allis	WI	\$9,764,767	-	\$10,391,128	\$20,155,895
101	Red McCombs Toyota	Marsha M. Shields	San Antonio	TX	\$7,751,000	-	\$12,394,000	\$20,145,000
102	Braman Cadillac	Norman Braman	Miami	FL	\$2,604,061	\$14,210,618	\$3,311,094	\$20,125,773
103	Rick Hendrick Imports	Hendrick Automotive Group	Charleston	SC	\$8,235,759	-	\$11,777,881	\$20,013,640
104	Jimmie Johnson Chevrolet	Hendrick Automotive Group	San Diego	CA	\$5,047,610	\$2,458,009	\$12,368,176	\$19,873,795
105	Rick Hendrick Toyota Sandy Springs	Hendrick Automotive Group	Atlanta	GA	\$6,480,116	\$3,273,910	\$10,105,662	\$19,859,688
106	BMW of Tenafly	Penske Automotive Group	Tenafly	NJ	\$9,577,738	-	\$10,276,255	\$19,853,993
107	Kuni Lexus of Greenwood Village	Joseph S. Holman; Melinda Holman/Holman Automotive	Greenwood Village	CO	\$9,067,795	-	\$10,734,204	\$19,801,999
108	Bommarito Buick-GMC-Audi-Mazda-Infiniti	Frank J. Bommarito; John J. Bommarito	Ellisville	MO	\$7,760,107	\$3,121,853	\$8,832,559	\$19,714,519
109	Braman Honda	Norman Braman	Miami	FL	\$10,134,197	-	\$9,401,049	\$19,535,246
110	Ray Catena BMW/Mini	Raymond Catena	White Plains	NY	\$8,315,873	-	\$11,143,737	\$19,459,610
111	Huffines Chevrolet Lewisville	S. Ray Huffines	Lewisville	TX	\$3,161,147	\$4,514,598	\$11,779,662	\$19,455,407
112	Peoria Kia	Hal J. Earnhardt	Peoria	AZ	\$7,499,560	-	\$11,900,531	\$19,400,091
113	Earnhardt Enterprises, Inc.	Hal J. Earnhardt	Mesa	AZ	\$7,499,560	-	\$11,900,531	\$19,400,091
114	Mercedes-Benz of Greenwich	Penske Automotive Group	Greenwich	CT	\$8,822,486	-	\$10,457,303	\$19,279,789
115	BMW / MINI of Warwick	Penske Automotive Group	Warwick	RI	\$7,882,743	-	\$11,333,259	\$19,216,002

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116	Huffines Chrysler Jeep Dodge Ram Plano	S. Ray Huffines	Plano	TX	\$5,509,182	-	\$13,659,212	\$19,168,394
117	Sweeney Buick GMC	Douglas V. Sweeney	Youngstown	OH	\$3,551,888	-	\$15,604,568	\$19,156,456
118	Tempe Honda	Penske Automotive Group	Tempe	AZ	\$9,574,933	-	\$9,507,668	\$19,082,601
119	Harold Zeigler Lincoln BMW Chrysler Honda	Aaron J. Zeigler; Harold Zeigler	Kalamazoo	MI	\$4,713,233	-	\$14,281,983	\$18,995,216
120	Mercedes-Benz of Ontario	Fletcher Jones	Ontario	CA	\$9,085,222	-	\$9,882,958	\$18,968,180
121	Round Rock Toyota Scion	Penske Automotive Group	Round Rock	TX	\$9,341,989	-	\$9,564,809	\$18,906,798
122	Ourisman Toyota Fairfax	Ourisman/Korengold	Fairfax	VA	\$9,408,000	-	\$9,320,000	\$18,728,000
123	McCombs Ford West	Marsha M. Shields	San Antonio	TX	\$7,503,000	-	\$11,202,000	\$18,705,000
124	Larry H. Miller Liberty Toyota Scion Colorado Springs	Karen Gail Miller/ Larry H. Miller Dealerships	Colorado Springs	CO	\$7,084,420	-	\$11,528,074	\$18,612,494
125	Wilde Lexus of Sarasota	Mark Wilde; Dean Palmer	Sarasota	FL	\$10,420,263	-	\$8,152,930	\$18,573,193
126	Audi Tysons Corner	Penske Automotive Group	Vienna	VA	\$9,094,677	-	\$9,341,054	\$18,435,731
127	Voss Chevrolet	John Voss; Craig Voss; Brad Voss	Centerville	OH	\$3,506,414	\$10,757,415	\$4,048,750	\$18,312,579
128	Atlanta Toyota Scion	Penske Automotive Group	Duluth	GA	\$8,225,974	-	\$9,976,627	\$18,202,601
129	Don Davis Dodge Chrysler Jeep	Robert Howard	Arlington	TX	\$5,331,872	\$6,163,129	\$6,678,297	\$18,173,298
130	Darrell Waltrip Honda Volvo Subaru	Hendrick Automotive Group	Franklin	TN	\$7,980,004	-	\$10,166,103	\$18,146,107
131	Hendrick Motors of Charlotte	Hendrick Automotive Group	Charlotte	NC	\$5,699,229	-	\$12,367,324	\$18,066,553
132	Jaguar North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$6,822,672	-	\$11,140,092	\$17,962,764
133	Phil Long Ford LLC	Gerald Cimino	Colorado Springs	CO	\$5,263,141	-	\$12,681,709	\$17,944,850
134	Larry H. Miller Chrysler Jeep Dodge Ram Boise	Karen Gail Miller	Boise	ID	\$4,813,874	\$4,258,397	\$8,714,809	\$17,787,080
135	Toyota Place	Norris J. Bisthon	Garden Grove	CA	\$6,003,861	\$480,625	\$11,267,932	\$17,752,418
136	Ourisman Toyota Chantilly	Ourisman/Korengold	Chantilly	VA	\$9,507,600	-	\$8,239,000	\$17,746,600
137	Kuni Honda	Joseph S. Holman; Melinda Holman	Centennial	CO	\$6,671,137	\$3,521,114	\$7,525,636	\$17,717,887
138	Northridge Toyota / Scion	Frederick E. Hitchcock	Northridge	CA	\$7,290,035	-	\$10,194,644	\$17,484,679
139	Jim Koons - Annapolis Toyota	Jim Koons/Jim Koons Automotive Group	Annapolis	MD	\$6,748,425	\$1,279,267	\$9,453,611	\$17,481,303
140	Rick Hendrick Toyota Scion	Hendrick Automotive Group	Fayetteville	NC	\$6,434,770	-	\$11,003,951	\$17,438,721
141	Herb Chambers Flagship Motorcars	Herbert G. Chambers	Lynnfield	MA	\$8,167,285	-	\$9,232,895	\$17,400,180
142	Audi San Diego	Joseph Holman; Melinda Holman	San Diego	CA	\$8,411,345	-	\$8,980,255	\$17,391,601
143	Ed Morse Delray Toyota	Edward J. Morse III; Edward J. Morse, Jr.	Delray Beach	FL	\$6,464,560	-	\$10,876,340	\$17,340,900
144	Jeff Gordon Chevrolet	Hendrick Automotive Group	Wilmington	NC	\$3,419,257	\$4,376,285	\$9,415,863	\$17,211,405
145	Larry H. Miller Toyota Scion Peoria	Karen Gail Miller	Peoria	AZ	\$7,609,849	-	\$9,577,015	\$17,186,864
146	Serra Chevrolet-Buick-GMC - Nashville	Barry Carver/ Serra Automotive, Inc.	Madison	TN	\$5,074,238	\$3,564,870	\$8,534,947	\$17,174,055
147	Rick Hendrick Chevrolet Buick GMC	Hendrick Automotive Group	Richmond	VA	\$4,475,863	\$2,266,952	\$10,369,663	\$17,112,478
148	Holman Ford/Lincoln	Joseph Holman; Melinda Holman	Turnersville	NJ	\$3,239,034	-	\$13,852,606	\$17,091,640
149	Jim Koons - Baltimore Ford	Jim Koons/Jim Koons Automotive Group	Baltimore	MD	\$5,468,057	\$2,394,277	\$9,179,510	\$17,041,844
150	Larry H. Miller Ford Lincoln Sandy	Karen Gail Miller	Sandy	UT	\$7,559,752	-	\$9,475,346	\$17,035,098

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