

| Rank | Megadealer Group Name | City | ST | Executive(s) | Total Dirshps | New Retail Revenue | New Retail Units | Fleet Revenue | Fleet Units | Used Retail Revenue | Used Retail Units | Wholesale Revenue | Wholesale Units | Finance & Insurance Revenue | Service Revenue | Body Shop Revenue | Parts & Accessories Revenue | Total Units | Total Revenue |
|------|------------------------------------|------------------|----|---------------------------------------|---------------|--------------------|------------------|-----------------|-------------|---------------------|-------------------|-------------------|-----------------|-----------------------------|-----------------|-------------------|-----------------------------|-------------|------------------|
| 1 | AutoNation, Inc. | Fort Lauderdale | FL | Michael Jackson | 221 | \$8,906,900,000 | 267,810 | - | - | \$3,230,400,000 | 180,973 | \$484,300,000 | 70,036 | \$571,200,000 | - | - | - | 518,819 | \$15,668,800,000 |
| 2 | Penske Automotive Group | Bloomfield Hills | MI | Roger S. Penske | 140 | \$6,782,389,000 | 180,764 | \$262,132,000 | 10,495 | \$3,747,236,000 | 145,580 | \$603,017,000 | 65,784 | \$322,567,000 | \$544,578,000 | \$91,782,000 | \$810,369,000 | 402,623 | \$13,164,070,000 |
| 3 | Carmax, Inc. | Richmond | VA | Tom Folliard | 118 | \$200,600,000 | 7,679 | - | - | \$7,826,900,000 | 408,080 | \$1,721,600,000 | 316,649 | - | - | - | - | 732,408 | \$9,749,142,000 |
| 4 | Sonic Automotive, Inc. | Charlotte | NC | O. Bruton Smith | 111 | \$4,643,650,824 | 132,136 | \$171,551,000 | 5,999 | \$2,099,306,684 | 105,615 | \$188,718,000 | 32,250 | \$254,726,568 | \$507,660,661 | \$51,309,370 | \$631,428,791 | 276,000 | \$8,548,351,898 |
| 5 | Group 1 Automotive | Houston | TX | Earl Hesterberg | 121 | \$4,291,098,000 | 128,550 | - | - | \$1,756,918,000 | 85,366 | \$288,139,000 | 43,756 | \$259,875,000 | - | - | - | 257,672 | \$7,476,100,000 |
| 6 | Van Tuyl Group | Phoenix | AZ | Cecil Van Tuyl; Larry Van Tuyl | 72 | \$3,438,489,348 | 110,899 | \$170,546,898 | 6,151 | \$1,499,868,310 | 81,385 | \$532,571,367 | 61,164 | \$279,953,288 | \$334,021,503 | \$179,149,092 | \$456,235,066 | 259,599 | \$6,890,834,872 |
| 7 | Hendrick Automotive Group | Charlotte | NC | Edward Brown | 86 | \$2,923,806,046 | 90,155 | \$100,919,595 | 3,347 | \$1,284,333,421 | 60,174 | \$604,783,859 | 58,578 | \$242,047,423 | \$326,552,662 | \$81,829,712 | \$544,225,431 | 212,254 | \$6,108,498,149 |
| 8 | Asbury Automotive Group | Duluth | GA | Craig Monagha; Charles R. Oglesby | 77 | \$2,544,500,000 | 77,712 | \$62,900,000 | 2,365 | \$1,101,400,000 | 57,434 | \$199,600,000 | 29,443 | \$166,600,000 | \$184,100,000 | \$52,800,000 | \$328,400,000 | 166,954 | \$4,640,300,000 |
| 9 | Jeff Wyler Automotive Family | Cincinnati | OH | Jeffrey L. Wyler | 11 | - | 15,759 | - | 500 | - | 10,249 | - | 6,000 | - | - | - | - | 32,508 | \$4,535,048,967 |
| 10 | Lithia Motors, Inc. | Medford | OR | Bryan DeBoer; Sidney DeBoer | 87 | \$1,893,796,057 | 56,960 | \$36,501,928 | 1,310 | \$852,546,187 | 49,067 | \$142,607,845 | 19,520 | \$114,377,678 | \$119,149,637 | \$34,796,242 | \$204,861,323 | 126,857 | \$3,398,636,897 |
| 11 | Larry H. Miller Automotive Group | Sandy | UT | Karen Gail Miller | 47 | \$1,202,748,104 | 39,548 | \$225,310,233 | 9,275 | \$618,730,255 | 36,063 | \$426,538,034 | 34,766 | \$112,215,849 | \$123,577,287 | \$20,717,925 | \$197,709,072 | 119,652 | \$2,927,546,759 |
| 12 | Atlantic Auto Group | West Islip | NY | John Staluppi | 26 | \$1,730,256,780 | 59,186 | \$2,536,498 | 154 | \$390,690,310 | 21,688 | \$194,541,299 | 22,832 | \$108,534,671 | \$98,873,543 | - | \$92,697,576 | 103,860 | \$2,618,130,677 |
| 13 | Ken Garff Automotive Group | Salt Lake City | UT | Robert H. Garff; John Garff | 39 | \$1,100,231,434 | 34,106 | \$62,477,726 | 2,320 | \$450,960,763 | 25,339 | \$177,692,889 | 18,815 | \$109,368,486 | \$83,188,137 | \$21,559,773 | \$118,499,739 | 80,580 | \$2,123,978,947 |
| 14 | The Herb Chambers Companies | Somerville | MA | Herbert G. Chambers | 45 | \$1,131,172,234 | 30,050 | - | - | \$409,769,556 | 15,870 | \$191,022,307 | 19,909 | \$30,196,700 | \$106,399,824 | \$8,232,222 | \$116,095,323 | 65,829 | \$1,992,888,166 |
| 15 | Bommarito Automotive Group | Ellisville | MO | Frank J. Bommarito; John J. Bommarito | 13 | \$351,200,688 | 12,003 | \$1,113,684,291 | 47,953 | \$141,132,560 | 6,839 | \$24,794,133 | 5,329 | \$25,119,478 | \$24,729,194 | \$6,148,882 | \$26,731,068 | 72,124 | \$1,713,540,294 |
| 16 | Jim Koons Automotive Group | Vienna | VA | Jim Koons | 18 | \$925,264,479 | 26,163 | - | - | \$351,038,121 | 20,740 | \$92,906,107 | 14,953 | \$78,430,914 | \$91,041,245 | \$15,703,940 | \$114,561,498 | 61,856 | \$1,668,946,304 |
| 17 | Fletcher Jones Automotive Group | Las Vegas | NV | Fletcher Jones | 18 | \$927,372,296 | 18,549 | \$27,439,412 | 890 | \$290,230,574 | 9,306 | \$130,538,920 | 8,427 | \$36,202,588 | \$94,432,649 | \$26,734,160 | \$105,533,782 | 37,172 | \$1,638,484,381 |
| 18 | David Wilson Automotive Group | Orange | CA | David Wilson | 21 | \$887,747,447 | 31,111 | - | - | \$343,469,961 | 12,154 | \$90,791,702 | 10,715 | \$40,386,109 | \$75,782,321 | - | \$81,000,666 | 53,980 | \$1,519,178,206 |
| 19 | The Suburban Collection | Troy | MI | David T. Fischer | 31 | \$779,935,888 | 24,615 | \$78,147,750 | 2,733 | \$245,424,518 | 15,960 | \$80,036,637 | 8,480 | \$35,325,573 | \$48,643,519 | \$24,018,660 | \$79,316,456 | 51,788 | \$1,370,849,001 |
| 20 | Keyes Automotive Group | Van Nuys | CA | Howard Keyes | 13 | \$829,560,759 | 24,376 | - | - | \$230,409,517 | 10,218 | \$101,053,727 | 8,532 | \$52,933,662 | \$60,172,266 | \$2,664,365 | \$86,087,323 | 43,126 | \$1,362,881,619 |
| 21 | Chapman Automotive Group | Chandler | AZ | Jerry B. Chapman | 22 | \$593,041,151 | 17,657 | \$13,239,082 | 533 | \$291,012,608 | 15,173 | \$112,197,670 | 11,204 | \$63,922,957 | \$63,097,675 | \$14,208,088 | \$100,003,309 | 44,567 | \$1,250,722,540 |
| 22 | Potamkin Automotive Group, Inc. | Miami Lakes | FL | Alan Potamkin; Robert Potamkin | 22 | - | 25,477 | - | - | - | 10,808 | - | 9,071 | - | - | - | - | 45,356 | \$1,216,589,457 |
| 23 | Greenway Automotive | Orlando | FL | Carl Atkinson; Frank Rodriguez | 32 | \$714,902,795 | 31,019 | - | - | \$264,321,484 | 16,796 | \$87,675,047 | 16,973 | \$43,980,200 | \$46,026,389 | \$5,730,801 | \$46,380,075 | 64,788 | \$1,209,016,791 |
| 24 | RLJ-McLarty-Landers Automotive | Little Rock | AR | R. Johnson; S. Landers; T. McLarty | 25 | - | 21,895 | - | - | - | 15,825 | - | 14,640 | - | - | - | - | 52,360 | \$1,153,857,485 |
| 25 | Holman Enterprises | Maple Shade | NJ | Joseph S. Holman | 15 | - | 15,544 | - | 243 | - | 7,827 | - | 9,741 | - | - | - | - | 33,355 | \$1,145,266,263 |
| 26 | Ray Catena Auto Group | Edison | NJ | Raymond Catena | 11 | \$841,161,852 | 16,701 | - | - | \$124,128,462 | 3,775 | \$59,355,000 | 3,957 | \$5,995,141 | \$48,589,820 | - | \$59,712,182 | 24,433 | \$1,138,942,457 |
| 27 | Mac Haik Auto Group | Houston | TX | Mac Haik | 9 | \$601,447,540 | 17,761 | \$58,038,580 | 1,737 | \$257,455,732 | 14,115 | \$58,590,732 | 7,464 | \$40,032,534 | \$32,571,552 | \$13,257,942 | \$71,771,015 | 41,077 | \$1,133,165,627 |
| 28 | Serra Automotive, Inc. | Grand Blanc | MI | Joseph O. Serra | 28 | \$640,535,187 | 19,850 | \$1,973,322 | 72 | \$263,921,037 | 17,584 | \$61,471,984 | 7,022 | \$33,706,454 | \$47,773,046 | \$8,486,929 | \$61,748,742 | 44,528 | \$1,119,616,701 |
| 29 | New Country Motor Car Group, Inc. | Saratoga Springs | NY | Michael J. Cantanucci | 17 | - | 13,629 | - | - | - | 5,349 | - | 6,844 | - | - | - | - | 25,822 | \$1,114,141,650 |
| 30 | Findlay Automotive Group | Henderson | NV | Cliff Findlay | 27 | \$594,375,476 | 19,327 | - | - | \$231,287,257 | 11,973 | \$106,525,495 | 10,671 | \$45,455,798 | \$55,222,906 | \$3,119,514 | \$65,110,194 | 41,971 | \$1,101,096,640 |
| 31 | Prestige Management Services, Inc. | Paramus | NJ | Joseph T. Dockery Jr. | 7 | \$670,422,920 | 14,775 | - | - | \$200,789,000 | 5,799 | \$107,050,000 | 7,069 | - | \$44,618,989 | \$6,913,576 | \$63,689,619 | 27,643 | \$1,093,484,104 |
| 32 | Darcars Automotive Group | Silver Spring | MD | John R. Darvish | 21 | - | 19,633 | - | 20 | - | 10,722 | - | 8,739 | - | - | - | - | 39,114 | \$1,084,700,275 |
| 33 | West Herr Automotive Group | Blasdell | NY | Scott Bieler | 16 | \$550,648,177 | 18,536 | \$8,674,459 | 334 | \$246,440,181 | 13,908 | \$154,200,492 | 16,265 | \$29,990,661 | \$32,702,174 | \$5,868,990 | \$52,517,148 | 49,043 | \$1,081,042,282 |
| 34 | Open Road Auto Group | Edison | NJ | W. Rodman Ryan | 16 | - | 16,912 | - | - | - | 5,823 | - | 5,535 | - | - | - | - | 28,270 | \$967,586,724 |
| 35 | Pohanka Automotive Group | Marlow Heights | MD | John J. Pohanka | 13 | \$611,407,000 | 17,684 | - | - | \$128,242,000 | 6,148 | \$62,989,000 | 7,432 | \$17,929,000 | \$48,530,000 | \$39,075,000 | \$55,930,000 | 31,264 | \$964,102,000 |
| 36 | Rosenthal Automotive | Reston | VA | Robert Rosenthal | 15 | \$547,002,881 | 15,932 | - | - | \$235,983,094 | 13,384 | - | - | \$30,612,365 | \$61,552,723 | \$4,575,452 | \$82,915,325 | 29,316 | \$962,641,840 |
| 37 | Performance Automotive Group | Omaha | NE | S. Mickey Anderson | 15 | \$555,566,738 | 17,735 | \$7,185,256 | 446 | \$145,834,672 | 14,696 | \$95,714,266 | 9,981 | \$40,648,891 | \$44,787,233 | \$7,548,168 | \$59,919,602 | 42,858 | \$957,204,826 |
| 38 | Kahlig Auto Group | San Antonio | TX | Clarence Kahlig | 5 | - | 14,144 | - | 1,049 | - | 12,514 | - | 7,153 | - | - | - | - | 34,860 | \$940,429,313 |
| 39 | Sheehy Auto Stores | Fairfax | VA | Vincent A. Sheehy | 17 | \$518,591,619 | 16,804 | \$33,603,934 | 1,373 | \$186,992,121 | 10,259 | \$59,623,393 | 8,205 | \$14,497,026 | \$49,090,956 | \$3,892,344 | \$65,479,143 | 36,641 | \$931,770,536 |
| 40 | Bob Rohrman Auto Group | Lafayette | IN | Robert V. Rohrman | 31 | \$518,027,194 | 19,868 | - | - | \$221,936,207 | 15,709 | \$42,857,747 | 7,455 | \$32,555,631 | \$42,980,263 | \$2,858,128 | \$56,795,259 | 43,032 | \$918,010,429 |
| 41 | Ourisman Automotive Group | Marlow Heights | MD | Mandell Ourisman | - | \$536,898,059 | 19,447 | \$3,926,574 | 144 | \$121,442,333 | 7,031 | \$50,571,864 | 7,333 | \$20,457,223 | \$57,187,454 | \$11,900,679 | \$101,749,696 | 33,955 | \$904,133,882 |
| 42 | Ganley Auto Group | Brecksville | OH | Ken Ganley | 23 | \$479,058,405 | 17,516 | \$10,079,870 | 536 | \$221,313,459 | 13,188 | \$62,862,625 | 9,955 | \$29,782,637 | \$35,742,350 | \$5,923,233 | \$45,966,861 | 41,195 | \$890,729,440 |
| 43 | Rick Case Automotive Group | Ft. Lauderdale | FL | Rick Case | 15 | \$553,967,182 | 22,949 | - | - | \$219,236,220 | 18,808 | - | - | \$34,518,707 | \$28,531,686 | \$9,860,332 | \$42,712,995 | 41,757 | \$888,827,122 |
| 44 | Earnhardt Auto Centers | Chandler | AZ | Hal J. Earnhardt | 13 | \$532,988,264 | 17,808 | - | - | \$168,522,016 | 8,526 | \$44,354,973 | 8,052 | \$30,951,153 | \$33,069,475 | \$3,169,265 | \$60,629,319 | 34,386 | \$873,684,465 |
| 45 | Kuni Automotive | Vancouver | WA | Gregory Goodwin | 14 | - | 9,828 | - | 9 | - | 9,411 | - | 3,697 | - | - | - | - | 22,945 | \$873,559,336 |
| 46 | Red McCombs Automotive Group | San Antonio | TX | Marsha M. Shields; Gary V. Woods | 7 | \$437,723,000 | 14,409 | \$7,169,000 | 265 | \$206,386,000 | 11,625 | \$68,541,000 | 7,867 | \$47,026,000 | \$35,223,000 | \$9,931,000 | \$53,801,000 | 34,166 | \$865,800,000 |
| 47 | The CAR Group | Newport Beach | CA | David Conant | 11 | - | 21,485 | - | 125 | - | 8,580 | - | 5,536 | - | - | - | - | 35,726 | \$850,255,000 |
| 48 | Summit Automotive Partners | Centennial | CO | William Carmichael | 14 | - | 16,207 | - | 1,989 | - | 9,726 | - | 7,618 | - | - | - | - | 35,540 | \$829,911,579 |
| 49 | Galpin Motors, Inc. | North Hills | CA | Herbert F. Boeckmann II | 6 | \$530,196,167 | 17,542 | \$9,520,546 | 253 | \$111,493,702 | 5,719 | \$42,355,097 | 5,566 | \$33,386,373 | \$29,601,148 | - | \$46,576,991 | 29,080 | \$803,130,024 |
| 50 | Swope Automotive Group | Louisville | KY | Sam Swope | 30 | \$331,412,217 | 10,572 | \$34,715,579 | 1,055 | \$238,120,137 | 15,669 | \$53,879,858 | 7,714 | \$21,011,046 | \$34,442,619 | \$9,189,192 | \$46,539,716 | 35,010 | \$769,310,364 |

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| Rank | Megadealer Group Name | City | ST | Executive(s) | Total Dirshps | New Retail Revenue | New Retail Units | Fleet Revenue | Fleet Units | Used Retail Revenue | Used Retail Units | Wholesale Revenue | Wholesale Units | Finance & Insurance Revenue | Service Revenue | Body Shop Revenue | Parts & Accessories Revenue | Total Units | Total Revenue |
|------|---|------------------|----|---|---------------|--------------------|------------------|---------------|-------------|---------------------|-------------------|-------------------|-----------------|-----------------------------|-----------------|-------------------|-----------------------------|-------------|---------------|
| 51 | Tuttle-Click Automotive Group | Irvine | CA | James H. Click; Robert H. Tuttle | 15 | \$398,998,688 | 13,503 | \$15,385,185 | 479 | \$126,702,519 | 7,838 | \$67,645,041 | 8,187 | \$22,554,401 | \$31,681,097 | \$8,353,084 | \$72,413,808 | 30,007 | \$743,733,823 |
| 52 | Rusnak Auto Group | Pasadena | CA | Paul Rusnak | 11 | \$449,690,971 | 8,453 | - | - | \$131,310,475 | 3,933 | \$46,737,996 | 2,633 | \$21,937,291 | \$35,428,825 | - | \$48,277,126 | 15,019 | \$733,382,684 |
| 53 | Bergstrom Automotive | Neenah | WI | John F. Bergstrom | 25 | \$374,353,236 | 10,766 | - | - | \$243,856,378 | 10,307 | - | - | \$18,669,664 | \$32,672,436 | \$11,465,850 | \$50,481,735 | 21,073 | \$731,499,299 |
| 54 | Ancira Enterprises, Inc. | San Antonio | TX | Ernesto Ancira | 11 | \$312,702,184 | 10,820 | \$161,852,647 | 5,981 | \$109,599,948 | 6,253 | \$39,635,048 | 4,601 | \$32,133,840 | \$21,340,252 | \$3,806,458 | \$29,839,104 | 27,655 | \$710,909,481 |
| 55 | Balise Motor Sales Co. | West Springfield | MA | James E. Balise | 17 | \$335,249,777 | 12,319 | \$7,317,828 | 300 | \$177,055,372 | 10,612 | \$35,801,483 | 8,228 | \$21,863,763 | \$33,570,203 | \$13,403,680 | \$49,425,643 | 31,459 | \$673,687,749 |
| 56 | Fitzgerald Auto Malls | N. Bethesda | MD | John J. Fitzgerald | 14 | \$392,566,000 | 15,163 | - | - | \$119,970,000 | 9,212 | \$14,246,000 | 3,579 | \$21,196,000 | \$41,805,000 | \$6,151,000 | \$75,297,000 | 27,954 | \$671,231,000 |
| 57 | Fred Haas Interests | Spring | TX | Fred E. Haas | 5 | \$386,839,255 | 12,464 | \$12,808,955 | 621 | \$135,558,791 | 7,326 | \$32,597,233 | 3,274 | \$25,917,348 | \$26,376,623 | \$5,778,643 | \$42,113,840 | 23,685 | \$667,990,688 |
| 58 | Ken Page Auto Group | Coral Springs | FL | Kenneth E. Page | 11 | \$373,559,163 | 15,392 | - | - | \$175,719,231 | 8,155 | \$38,427,910 | 5,485 | \$21,485,495 | \$25,057,412 | - | \$33,426,280 | 29,032 | \$667,675,491 |
| 59 | Gillman Auto Group | Houston | TX | Stacey Gillman Wimbish; Ramsay Gillman | 14 | \$390,986,558 | 14,284 | \$1,570,871 | 92 | \$136,244,584 | 8,449 | \$33,968,514 | 4,519 | \$24,834,208 | \$31,184,596 | \$3,946,875 | \$38,149,274 | 27,344 | \$660,885,480 |
| 60 | Allen Samuels Auto Group | Waco | TX | Mike Lowry; Maxine Hall; Jeff Wooley | 10 | \$347,901,584 | 11,086 | \$21,416,605 | 617 | \$98,476,830 | 5,597 | \$43,971,339 | 5,105 | \$25,245,109 | \$28,070,882 | \$13,439,467 | \$82,037,967 | 22,405 | \$660,559,783 |
| 61 | Joe Machens Dealerships | Columbia | MO | Gary R. Drewing | 8 | \$277,224,248 | 8,995 | \$19,005,041 | 801 | \$213,246,428 | 12,857 | \$65,456,511 | 7,527 | \$24,738,333 | \$14,309,619 | \$8,919,943 | \$30,346,367 | 30,180 | \$653,246,490 |
| 62 | Boucher Group, Inc. | Greenfield | WI | Gordon Boucher; Frank Boucher | 15 | \$326,534,000 | 10,926 | \$11,978,000 | 445 | \$149,318,000 | 9,423 | \$42,453,000 | 6,672 | \$25,593,000 | \$29,394,000 | \$3,763,000 | \$35,210,000 | 27,466 | \$624,243,000 |
| 63 | Bob Moore Auto Group | Oklahoma City | OK | P. Mark Moore | 15 | \$321,723,684 | 9,120 | - | - | \$152,052,595 | 7,837 | \$28,340,146 | 3,448 | \$33,313,952 | \$34,861,765 | \$19,280,140 | \$23,241,177 | 20,405 | \$612,813,459 |
| 64 | Ray Skillman Auto Group | Indianapolis | IN | Ray Skillman | 13 | \$280,090,145 | 10,180 | \$16,874,650 | 849 | \$173,647,881 | 10,497 | \$55,703,324 | 8,261 | \$27,947,043 | \$20,555,049 | \$6,190,234 | \$25,693,162 | 29,787 | \$606,701,488 |
| 65 | Ed Morse Automotive Group | Delray Beach | FL | Edward J. Morse Jr. | 15 | \$317,135,284 | 9,700 | \$38,975,587 | 1,619 | \$92,339,361 | 4,840 | \$56,096,974 | 5,286 | \$14,409,274 | \$30,398,770 | \$7,340,887 | \$39,467,592 | 21,445 | \$596,163,729 |
| 66 | Gunn Automotive Group | San Antonio | TX | Sean F. Gunn | 6 | \$323,767,928 | 10,533 | \$35,641,081 | 1,021 | \$112,592,337 | 6,020 | \$37,619,775 | 4,802 | \$17,583,497 | \$27,122,371 | \$14,195,458 | \$27,446,111 | 22,376 | \$595,968,558 |
| 67 | Wilde Automotive Group | Waukesha | WI | M. Wilde; P. Donahue; S. Bloom; D. Palmer | 7 | \$295,304,284 | 9,819 | - | - | \$171,025,393 | 10,312 | \$45,277,255 | 5,895 | \$20,038,422 | \$31,282,070 | - | \$27,998,293 | 26,026 | \$590,925,717 |
| 68 | Don Sanderson Ford, Inc. | Glendale | AZ | David Kimmerte | 2 | \$123,579,545 | 3,585 | \$381,493,912 | 21,695 | \$27,230,640 | 1,375 | \$11,248,970 | 1,216 | \$3,318,590 | \$12,234,735 | \$2,918,174 | \$27,325,166 | 27,871 | \$589,349,732 |
| 69 | Future Automotive Group | Roseville | CA | G. Steven Pleau | 10 | \$265,199,131 | 9,761 | \$33,292,466 | 1,141 | \$133,873,232 | 7,258 | \$55,042,692 | 5,923 | \$20,768,475 | \$33,433,720 | - | \$40,378,179 | 24,083 | \$581,987,895 |
| 70 | Phil Long Dealerships, Inc. | Colorado Springs | CO | Gerald Cimino | 12 | \$260,201,093 | 7,492 | \$31,128,662 | 1,089 | \$137,900,972 | 7,657 | \$56,822,660 | 5,501 | \$18,676,767 | \$26,122,617 | \$8,578,896 | \$33,943,064 | 21,739 | \$573,374,731 |
| 71 | Ron Tonkin Family of Dealerships | Portland | OR | Ron Tonkin | 16 | \$254,652,784 | 8,291 | \$2,491,194 | 93 | \$139,836,084 | 7,224 | \$38,761,590 | 4,463 | \$12,900,144 | \$23,111,828 | \$2,259,288 | \$79,406,003 | 20,071 | \$553,418,915 |
| 72 | Shammas Automotive Group | Los Angeles | CA | Jeanette Shammas | 8 | \$384,605,039 | 9,865 | - | - | \$118,031,551 | 3,518 | - | - | \$11,669,494 | \$28,065,244 | - | \$120,073 | 13,383 | \$542,491,401 |
| 73 | Huffines Auto Dealerships | Plano | TX | S. Ray Huffines | 8 | \$278,748,225 | 9,748 | \$17,492,082 | 524 | \$102,388,057 | 5,594 | \$38,351,625 | 4,684 | \$24,266,506 | \$19,478,513 | \$11,283,562 | \$49,113,299 | 20,550 | \$541,121,869 |
| 74 | Green Family Stores | Springfield | IL | Todd Green; Jill Green; Jeff Green | 15 | \$257,963,521 | 9,331 | \$552,300 | 23 | \$172,452,491 | 11,523 | \$39,811,251 | 5,845 | \$20,472,087 | \$16,301,517 | \$4,224,418 | \$24,452,278 | 26,722 | \$536,229,863 |
| 75 | Germain Motor Company | Columbus | OH | Steve Germain | 10 | \$274,655,451 | 8,726 | \$173,000 | 10 | \$140,167,869 | 7,656 | \$29,446,147 | 4,533 | \$12,472,262 | \$25,112,433 | \$4,822,216 | \$37,379,823 | 20,925 | \$524,229,201 |
| 76 | Fox Motors | Grand Rapids | MI | Daniel G. DeVos | 18 | \$305,252,382 | 9,696 | \$617,399 | 8 | \$122,359,870 | 7,634 | \$24,220,478 | 3,310 | \$11,053,407 | \$21,600,110 | \$5,575,038 | \$33,162,550 | 20,648 | \$523,841,234 |
| 77 | Harold Zeigler Auto Group | Kalamazoo | MI | Harold Zeigler; Aaron Zeigler | 16 | \$275,450,663 | 8,795 | \$43,843 | 1 | \$130,591,193 | 8,166 | \$34,060,599 | 4,694 | \$32,399,273 | \$18,763,375 | - | \$25,555,285 | 21,656 | \$516,864,231 |
| 78 | Piercey Automotive Group | Westminster | CA | William R. Piercey | 5 | \$331,074,665 | 13,414 | - | - | \$82,760,680 | 5,080 | \$22,248,714 | 3,407 | \$26,028,952 | \$24,308,036 | \$4,623,042 | \$23,556,949 | 21,901 | \$514,601,038 |
| 79 | Phil Smith Automotive Group | Lighthouse Point | FL | Phillip Smith | 13 | \$276,927,144 | 10,135 | - | - | \$75,170,084 | 4,601 | \$47,793,631 | 5,673 | \$14,854,299 | \$19,495,841 | \$8,077,101 | \$44,051,705 | 20,409 | \$486,369,805 |
| 80 | Hitchcock Automotive Resources | City of Industry | CA | Frederick E. Hitchcock | 4 | \$280,976,588 | 8,590 | - | - | \$72,273,648 | 3,438 | \$28,956,825 | 2,216 | \$17,324,584 | \$28,789,824 | \$3,234,255 | \$38,256,076 | 14,244 | \$469,811,800 |
| 81 | Servco Pacific Inc. | Honolulu | HI | Mark Fukunaga; Eric Fukunaga | 9 | \$292,642,000 | 10,693 | \$32,524,000 | 1,603 | \$57,728,000 | 3,742 | \$10,859,000 | 1,936 | \$10,318,000 | \$21,438,000 | \$750,000 | \$42,372,000 | 17,974 | \$468,631,000 |
| 82 | The Hertrich Family Of Automobile Dealerships, Inc. | Seaford | DE | Frederick W. Hertrich | 12 | \$210,909,305 | 7,006 | \$34,468,075 | 1,330 | \$109,935,690 | 6,217 | \$50,384,037 | 5,694 | \$12,433,589 | \$16,789,613 | \$6,409,680 | \$16,571,568 | 20,247 | \$457,901,557 |
| 83 | Dave Smith Motors Auto Group | Kellogg | ID | Ken Smith | 2 | \$304,037,129 | 7,317 | - | - | \$80,512,341 | 3,930 | \$15,628,928 | 1,959 | \$15,398,705 | \$10,213,867 | \$1,348,624 | \$13,664,241 | 13,206 | \$440,803,835 |
| 84 | Blaise Alexander Family Dealerships | Muncy | PA | Blaise Alexander | 10 | \$207,442,500 | 6,889 | \$616,449 | 14 | \$121,418,645 | 6,613 | \$58,700,670 | 6,424 | \$12,351,895 | \$12,504,572 | \$2,079,427 | \$15,106,567 | 19,940 | \$430,220,725 |
| 85 | Russ Darrow Group, Inc. | Menomonee Falls | WI | Russell M. Darrow | 21 | \$182,977,016 | 6,466 | \$102,126 | 4 | \$149,209,423 | 8,227 | \$28,413,922 | 4,595 | \$28,378,402 | \$18,010,601 | \$2,137,297 | \$15,000,000 | 19,292 | \$424,228,787 |
| 86 | Corwin Automotive Group | Fargo | ND | Timothy F. Corwin | 9 | \$236,165,802 | 7,736 | - | 201 | \$110,786,514 | 7,461 | \$24,536,010 | 3,067 | \$14,708,414 | \$14,638,728 | - | \$19,571,195 | 18,465 | \$420,406,663 |
| 87 | Carbone Auto Group | Utica | NY | J. Carbone; A. Carbone; E. Carbone | 14 | \$224,324,144 | 8,276 | \$7,908,347 | 157 | \$84,299,977 | 5,038 | \$44,124,792 | 6,218 | \$10,900,184 | \$12,701,370 | \$2,904,495 | \$29,745,513 | 19,689 | \$416,908,822 |
| 88 | Don Davis Auto Group | Arlington | TX | Robert Howard | 4 | \$211,577,496 | 7,041 | - | - | \$90,323,903 | 4,916 | \$50,264,995 | 4,832 | \$10,223,307 | \$15,765,086 | \$6,025,493 | \$21,268,869 | 16,789 | \$405,449,149 |
| 89 | Scott-McRae Automotive Group, LLLP | Jacksonville | FL | David Hodges | 9 | \$172,326,479 | 6,447 | \$45,885,011 | 1,755 | \$81,229,335 | 5,638 | \$37,151,812 | 4,381 | \$9,293,920 | \$19,613,166 | \$724,893 | \$25,306,471 | 18,221 | \$391,531,087 |
| 90 | Anderson Automotive Group | Raleigh | NC | Fred Anderson | 7 | \$223,761,208 | 8,653 | - | - | \$108,122,504 | 5,312 | - | - | \$16,933,392 | \$17,095,040 | - | \$21,158,509 | 13,965 | \$387,070,653 |
| 91 | The Niello Company | Sacramento | CA | Richard L. Niello | 12 | \$171,014,355 | 3,676 | - | - | \$114,458,025 | 3,835 | - | 2,252 | \$15,767,408 | \$27,998,451 | \$4,149,696 | \$35,426,826 | 9,763 | \$368,814,761 |
| 92 | Criswell Automotive | Gaithersburg | MD | Harry E. Criswell | 7 | \$223,727,085 | 7,613 | \$11,233,683 | 492 | \$51,431,508 | 2,601 | \$9,962,034 | 2,052 | \$10,199,125 | \$13,449,991 | \$2,966,817 | \$19,017,944 | 12,758 | \$341,988,187 |
| 93 | Holler-Classics Automotive Group | Winter Park | FL | Judi Holler | 6 | \$171,148,764 | 6,589 | \$1,804,396 | 86 | \$81,048,136 | 5,573 | \$34,988,930 | 4,692 | \$11,423,194 | \$14,418,199 | - | \$18,821,648 | 16,940 | \$333,653,267 |
| 94 | Mike Shaw Automotive Group | Denver | CO | Michael J. Shaw | 6 | \$163,107,724 | 6,184 | \$3,302,744 | 144 | \$108,833,113 | 5,649 | \$15,926,294 | 2,595 | \$15,168,603 | \$12,143,018 | - | \$10,029,251 | 14,572 | \$328,510,747 |
| 95 | Hoffman Auto Group | East Hartford | CT | Jeffrey Hoffman; I. Bradley Hoffman | 8 | \$175,103,552 | 4,660 | - | - | \$66,247,761 | 2,839 | \$20,728,767 | 2,662 | \$8,319,859 | \$46,842,445 | \$10,564,024 | - | 10,161 | \$327,806,408 |
| 96 | The Collection Auto Group | North Olmsted | OH | Bernie F. Moreno | 10 | \$208,053,080 | 4,376 | - | - | \$79,398,614 | 2,080 | \$24,283,021 | 1,831 | \$5,043,161 | \$7,137,074 | - | \$3,787,160 | 8,287 | \$327,702,110 |
| 97 | Bachrodt Auto Group | Pompano Beach | FL | Louis C. Bachrodt | 7 | \$162,477,000 | 5,816 | - | - | \$63,163,000 | 4,018 | \$21,780,000 | 3,160 | \$13,083,000 | \$18,786,000 | \$3,522,000 | \$26,824,000 | 12,994 | \$309,635,000 |
| 98 | Rosner Automotive Group | Fredericksburg | VA | Ronald Rosner; Clay Huber | 7 | \$144,380,590 | 4,795 | - | - | \$81,142,909 | 3,940 | \$28,191,380 | 2,648 | \$10,454,215 | \$18,224,874 | \$6,708,640 | \$19,123,063 | 11,383 | \$308,225,671 |
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